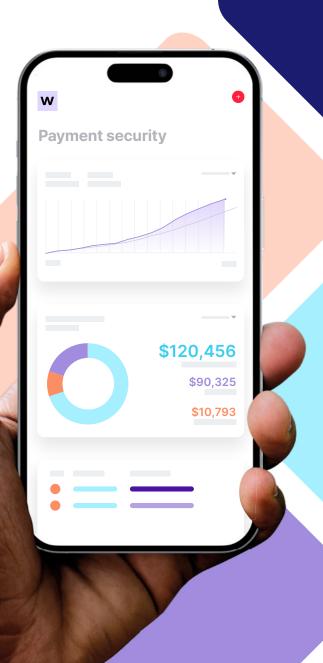
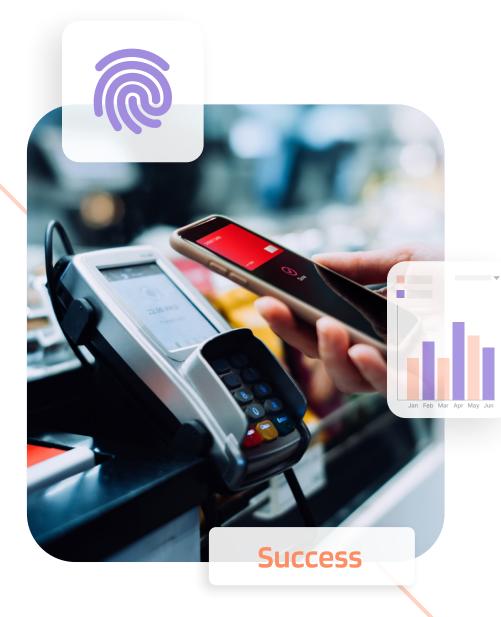


ΤΟΚΕΝΙΖΑΤΙΟΝ

# Take control of your payments security





## How tokenization transforms security into growth

The digital economy runs on trust. When customers hand over their payment details, they trust that you will keep them safe. Tokenization isn't just another security checkbox — it's how innovative, customer-centric platforms protect what matters most: their users.

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# The growing payment security challenge

While digital payments are booming, so are the threats.

**\$10b** Fraud is getting bolder: U.S. consumers lost over <u>\$10</u> <u>billion to fraud in 2023</u> — up 14% in just one year.

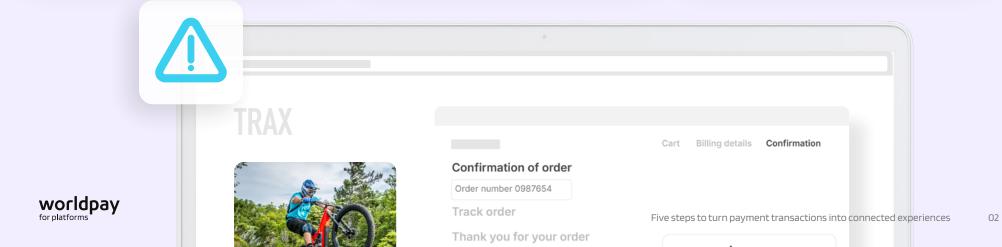
## **\$362**<sub>b</sub>

The stakes are rising: By 2028, payment fraud losses could hit <u>\$362 billion</u>. When you master payments security and keep regulators happy, you're giving your business the green light to really take off.

Head of Risk and Compliance Worldpay for Platforms

# **\$123**m

Card fraud is exploding: First half of 2023 saw <u>53,000+</u> <u>fraudulent credit card reports</u> with \$123 million in losses.



### What is tokenization?

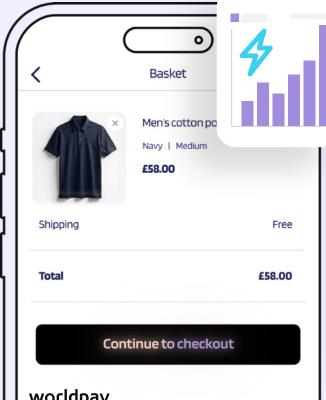
# Tokenization replaces sensitive payment information with secure digital identifiers.

These tokens allow transactions to process normally while keeping actual card data protected and out of reach. For your customers, the experience remains seamless, but behind the scenes, their valuable financial information stays secure even if systems are compromised.



# Key benefits of tokenization

Tokenization offers numerous advantages for software platforms and their customers:



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#### **PCI compliance**

Tokenization simplifies PCI compliance when handling cardnot-present (CNP) transactions. By reducing the compliance scope for your customers, it allows them to focus on performance rather than managing security protocols and compliance requirements.



### Improved customer trust

Tokens reassure cardholders that their payment information is secure, reducing false declines and providing a more seamless purchasing experience. This increases the likelihood of customer retention.

## Enhanced security

Tokens function as secure access credentials without revealing sensitive information. If intercepted by fraudsters, tokens are useless, protecting payment information from unauthorized access.



### Operational efficiency

Tokenization ensures recurring payments operate smoothly, eliminating disruptions and maintaining business continuity.

#### YOUR TOKENIZATION PLAYBOOK: POWERFUL STRATEGY 1 Cross-channel tokenization

This approach lets your customers use the same secure payment method everywhere

#### Seamless experiences

The same tokenized payment works perfectly, both in-store and online.

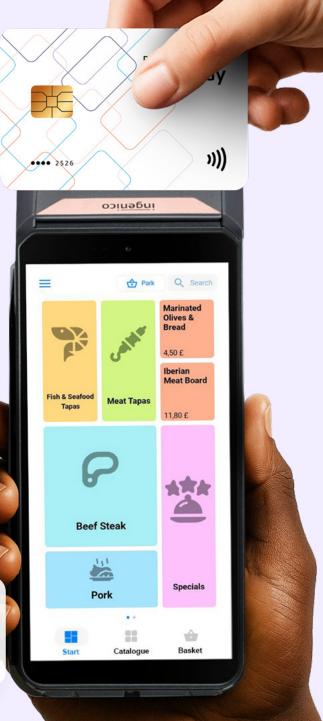
**Simplified compliance** Simplified compliance: Less PCI scope means fewer security hurdles.

#### Fraud protection

Better security means fewer unexpected incidents.

#### Real-world win

A retail customer saves their card in-store and uses that same tokenized payment for online purchases later—experiencing consistent service that builds loyalty.



#### YOUR TOKENIZATION PLAYBOOK: POWERFUL STRATEGY 2 Network tokenization

This optimizes how you handle card network tokens, delivering:

Higher approval rates

Tokens increase the probability of transaction approvals.

We've seen many software partners find success with a multi-prong tokenization strategy. Consider combining crosschannel and network tokenization to ensure seamless, secure, and efficient transactions every time.

Senior Product Manager Worldpay for Platforms

#### Lower processing costs

Better interchange rates mean healthier margins.

#### Real-world win

Software platforms using network tokenization see fewer false declines and more revenue, turning security into a competitive advantage.

#### **Pro tip**

Combine both strategies for maximum impact.

# Building trust through better security

Tokenization helps you establish strong relationships with your customers by:

#### Reducing false declines

Delivering smooth, frustrationfree purchasing experiences.

#### Enhancing security

Providing cardholders with peace of mind, encouraging continued engagement.





\$14.22



### Make payments your source of strength, not vulnerability

Ready to turn payment security into your competitive edge? Book a demo with us and discover tokenization solutions that deliver both optimal security and efficiency for your business.

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